

Product Life Cycle Support Notice 2017

Instron® Model CEAST Drop Towers in Phase 3 – Out of Production/Best Effort Support

This notice is to inform you that the CEAST 6785 and 7524 systems are in Life Cycle Phase 3. Instron is dedicated to meeting customer needs. Keeping you informed is our duty as a responsible supplier.

The Product Life Cycle Policy is intended to help you plan for the ultimate evolution of your Instron testing system. Notices, such as this one, are issued at Life Cycle milestones to inform you of pending changes and to provide recommendations on how to move forward. Please disregard this letter if you have already upgraded or no longer own this equipment.

Phase 3 – Out of Production/Best Effort Support nears the end of the Product Life Cycle. This formal designation means that products are no longer in production and service support is on a best-effort basis, where sourcing parts for your system will take longer and will be at a higher cost.

Advance notification of transition to **Phase 4 – Discontinued**, the final Product Life cycle step, will be provided for these affected products. For software, upgrades and/or updates are available. For safety and data integrity issues, customers will be notified.



Series Systems Status:

CEAST DROP TOWERS Models 6785 and 7524 were produced starting in 1993. Although many of these frames are in operation today, ongoing support and maintenance has become increasingly difficult, some electronic parts have become difficult to acquire. Instron will continue to provide manufactured parts, with support for electronics being continued as long as resource availability permits. Instron will continue to provide calibration service for them. Replacement of these frames is recommended.

The Longer You Delay a Decision, the Higher Your Laboratory is at Risk For:

- Extended periods of downtime
- Missed business opportunities
- Higher repair or replacement costs

Take Action Now to Protect Your Laboratory:

- Improve efficiency with the latest industry solutions capabilities
- Increase operator productivity with user-friendly software
- Protect your competitive advantage for the long term

Why Migrate to Newer Technology?

Upgrade and Replacement Recommendations

Migrating to a New Testing System

As new technologies become available, you have the opportunity to improve your testing instrument to keep pace with continually increasing testing and industry demands. Systems in the Out of Production/Bes Effort status cannot provide the same level of reliability, data access, diagnostic, and control capabilities that are available from newer Instron product offerings. In light of the support status now in effect for 9200 models, users are encouraged to evaluate the risk of maintaining their current systems against the benefits of migrating to newer technology



Why Migrate to Newer Technology?

- Computer control, analysis and test reports
- Greater impact energy range: 0.59J (0.435 ft-lb) to 1800J(1327 ft-lb)
- Higher impact velocities – up to 24 m/s (78.7 ft/s)
- Conforms to the latest industry safety standards
- Tests can be run from either the attached handset or the PC
- Fully integrates with the newest Instron Impact software and accessories

What are Your Options?

The Instron-CEAST 9300 Series Drop Tower Impact System, with DAS64K and Visual Impact software is a direct replacement that can be configured as either a gravity drop (Non-Pneumatic) or High Energy (High Velocity) system.

Visit us at go.instron.com/legacyamericas or contact us at 781.575.5006 for a detailed cost analysis on the benefits of upgrading.