

## Product Life Cycle Support Notice 2017

### CEAST HDT-VICAT Testers in Phase 4 – Discontinued Product

This notice is to inform you that the CEAST **6510 | 6860 | 6861 | 6971 | 7300 | 7302** systems are in Life Cycle Phase 4. Instron is dedicated to meeting customer needs. Keeping you informed is our duty as a responsible supplier.

The Product Life Cycle Policy is intended to help you plan for the ultimate evolution of your Instron testing system. Notices, such as this one, are issued at Life Cycle milestones to inform you of pending changes and to provide recommendations on how to move forward. Please disregard this letter if you have already upgraded or no longer own this equipment.



**Phase 4 – Discontinued Product** is the final phase in the Product Life Cycle. This formal designation means that products are no longer in production and no service support is available, except by custom arrangement with Instron Professional Services. No engineering or manufacturing support is available. For hardware, no replacement parts will be available. For software, no upgrades and/or updates are available. For safety and data integrity issues, customers will be notified.

#### Series Systems Status:

The CEAST Systems listed were first manufactured over 20 years ago. Although many of these frames are in operation today, ongoing support and maintenance has become increasingly difficult. Instron will continue to provide calibration services for them. Replacement of these frames is recommended.

#### The Longer You Delay a Decision, the Higher Your Laboratory is at Risk For:

- Extended periods of downtime
- Missed business opportunities
- Higher repair or replacement costs

#### Take Action Now to Protect Your Laboratory:

- Improve efficiency with the latest industry solutions capabilities
- Increase operator productivity with user-friendly software
- Protect your competitive advantage for the long term

## Why Migrate to Newer Technology?

### Upgrade and Replacement Recommendations



## Migrating to a New Testing System

As new technologies become available, you have the opportunity to improve your testing instrument to keep pace with continually increasing testing and industry demands. Discontinued systems cannot provide the same level of reliability, data access, diagnostic, and control capabilities that are available from newer Intron product offerings. In light of the support status that is now in effect for the models listed, users are encouraged to evaluate the risk of maintaining their current systems against the benefits of migrating to newer technology.

## Why Migrate to Newer Technology?

- Improved accuracy and resolution
- Touchscreen interface operator dashboard without use of a keyboard or mouse
- Intron BlueHill® HV Software
- Conforms to latest industry safety standards
- Oil degradation control to alert when oil needs to be changed
- Advanced technology to automatically zero the LVDT measuring sensors
- Reduced system footprint saves valuable lab space
- Efficient cooling to rapidly return oil to start temperature – improving lab throughput
- Maximum temperature control system that limits the maximum temperature to the type of oil in the bath.



## What are Your Options?

The Intron HV systems, with new BlueHill HV software, are a direct replacement of the listed testing instruments providing full automatic control and data analysis.

Visit us at [go.intron.com/legacyamericas](http://go.intron.com/legacyamericas) or contact us at 781.575.5006 for a detailed cost analysis on the benefits of upgrading.