

TRADE-IN PROGRAM

Upgrade to Newer Technology

Why Trade-In an Aging System?

- Is your testing system becoming too costly to maintain?
- What effect would an extended period of downtime have on your lab's productivity?
- Is your aging system fully compliant to current ISO and ASTM standards?
- How much more could you accomplish if your operators had a system that was easier and faster to use?



Up to \$6,000 off the purchase of a new HV system	\$4,000 off the purchase of a 3300 or 5900 Series Single Column S-system	\$6,000 off the purchase of a 3300 or 5900 Series Table Top System	\$8,000 off the purchase of a 3300 or 5900 Series Floor Standing System	\$8,000 off the purchase of any Industrial Series LX or DX Model	\$15,000 off the purchase of a 9350 Drop Tower Impact Tester	\$8,000 off the purchase of any Industrial Series KPX model
---	--	--	---	--	--	---

Money for Your Old Machine

Exchange your old machine for thousands of dollars in credit towards the purchase of a new tester with the Instron® trade-in program. The trade-in allowance is determined by the purchase price of a new 3300 Series, 5900 Series, HDT Vicat Tester (HV Series), Drop Tower Impact Tester, or Industrial Series (LX, DX, or KPX Model). These trade-in allowances (outlined below) will be deducted from the price of the new machine order.*

Instron Pays the Freight

A freight company, designated and prepaid by Instron, will pick up the system from your site. See the Trade-In Program Terms and Conditions sheet for shipment details.

Keep Testing Through Installation

You can keep your old system until the new frame has been installed. You then have up to 30 days to schedule shipment of the trade-in frame with Instron. If the old system has not been scheduled for shipment after 30 days, you will be invoiced for the trade-in amount. See the Trade-In Program Terms and Conditions sheet for details.

Sign Up

This program applies to customers located in the United States and Canada. Purchase orders must be placed on or before **December 15, 2018**. You are responsible for submitting a signed trade-in agreement with the purchase order. Please ask your sales representative for the Trade-In Terms and Conditions/Agreement Form.

*Cannot be combined with other offers.

TERMS AND CONDITIONS

What Equipment Qualifies for Trade-In?

Any name brand universal or HDT Vicat Tester Systems, regardless of condition, qualify for a trade-in allowance. Home-built systems are not accepted. Instron® Dynatup 8200 and 9200 Series Drop Tower Impact Testers qualify for the trade-in allowance.

How is the Amount of the Trade-In Allowance Established?

The trade-in allowance is determined by the new system being purchased: 3300 Series, 5900 Series, HDT Vicat Testers (HV Series), Drop Tower Impact Testers, or Industrial Series (LX, DX, or KPX Model).*

- \$2,000 off the purchase of Model HV3S
- \$4,000 off the purchase of Model HV6M
- \$6,000 off the purchase of Model HV6X
- \$8,000 off the purchase of any 3300 or 5900 Series Floor Standing System
- \$8,000 off the purchase of any Industrial Series LX, DX, or KPX Model
- \$10,000 off the purchase of 9340 Drop Tower Impact Tester
- \$15,000 off the purchase of 9350 Drop Tower Impact Tester

*Trade-in allowances cannot be combined with other Instron offers

When is the Allowance Applied?

The trade-in allowance will be deducted from the price of the new machine order.

What Components Are Included In the Trade-in?

For customers trading in an electromechanical system, both the load frame and the electronics will be taken as trade-in. For customers trading in hydraulically-powered systems, typically only the load frame will be accepted as trade-in. The customer is responsible for removal of the old control electronics and hydraulic power supply for these systems. Special request accommodations can be made if you want to continue using your existing drop tower impact testers. Please contact us for additional details

Who is Responsible for Preparing the Trade-In System for Shipment?

The customer is responsible for labor, materials, and all other costs associated with preparing the trade-in frame for shipment. This includes disconnecting, packing, crating, rigging (if necessary), and moving the system to a location accessible for pickup. In addition, the customer will be responsible for disposal of system components not included in the trade-in offer. For difficult to remove systems or situations where the customer is unsure of how to fully prepare the system for shipment, Instron can provide service consulting for an additional fee.

How Will the Customer Prepare the Trade-In System for Shipment?

Upon receipt of order, Instron will send an email with details on return information for the trade-in machine.

Who is Responsible for Shipping the Trade-In System?

After the customer has prepared the system for shipment, a freight company designated and prepaid by Instron will pick up the system at the customer site. The freight company will coordinate with the customer to schedule pick-up of the trade-in system. The customer will be responsible for coordinating the loading of the system onto the truck. If pick-up/removal is not scheduled within 30 days after new system installation, the Trade-In Agreement will be voided and Instron will invoice the customer for the full amount of the trade-in allowance.

What is the Ownership Status of the Trade-In System?

As part of the quote and new machine order, Instron retains ownership of the trade-in machine system. Instron can opt to remove different elements or components from the trade-in system. Instron reserves the right to decommission the system prior to scheduled removal.

Who Qualifies for the Trade-In Program?

The prices, terms, and conditions outlined on this form apply to customers based in the United States and Canada.

When Does the Program Expire?

Orders must be placed on or before **December 15, 2018**.

AGREEMENT FORMS

Contact Details

Who is the direct contact at your company through whom Instron® will coordinate the pick-up and removal of the trade-in system?

Name: _____

Phone: _____

Email: _____

Contact me immediately to schedule shipment of the trade-in frame. I don't need to wait until the new frame has been installed.

Where is your trade-in system located?

Company Name: _____

Street Address: _____

Used Frame Identification

Manufacturer (ex. Instron, CEAST, SATEC™):

Model (ex. 1101, 60HVL, 200BTE):

Maximum Load Capacity (ex. 60,000 lbf):

Serial Number: _____

Frame Style:

- Single Column Electromechanical System
- Table Top Electromechanical System
- Floor Standing Electromechanical System
- Floor Standing Hydraulically Powered System
- HDT Vicat Testers
- Drop Tower Impact Testers

Approximate Age: _____

Agreement

I have read the terms and conditions outlined on this form and agree to exchange the used equipment identified above in return for a discount to be applied towards a new 3300 Series, 5900 Series, HDT Vicat Tester (HV Series), or Industrial Series (LX, DX, or KPX) Universal Testing System.

Signature: _____

Name (please print): _____

Date: _____

www.instron.com



Worldwide Headquarters
825 University Ave, Norwood, MA 02062-2643, USA
Tel: +1 800 564 8378 or +1 781 575 5000

European Headquarters
Coronation Road, High Wycombe, Bucks HP12 3SY, UK
Tel: +44 1494 464646