

# How do you keep your testing program ahead of the game?

## Your testing program is always evolving. And it's critical that the technology supporting it keeps pace.

So while migrations are vital to your company's ability to generate accurate data, facilitate product development, ship quality products, and meet customer lead times, they can also be sources of great disruption—or worse, a step backward.

Just consider the effort required to ensure the data generated by a third-party system is compatible with your existing methods. Meanwhile, your staff is already adept at using your Instron system—and has strong relationships with your Instron service engineers. If a new provider can't guarantee continuity in data, workflow, process, user experience, and support, you'll spend significant time and resources simply validating the new system.

Longevity is key, too. You need to be certain a new platform can accommodate new tests and requirements as they're developed. And you've spent significant money on accessories for your current system—as well as training your staff to use it.

This investment could be compromised in the shift to a different platform.

Additionally, you're now hiring operators accustomed to touch screens and intuitive user interfaces. Your ability to secure this talent is influenced by whether or not applicants see modern equipment in your lab—and how well your equipment protects them from potential injury.

Not only must you perform tests correctly today, you're also under mounting pressure to prove the validity of your tests by documenting all equipment settings and procedures. And it's anybody's guess what new testing demands loom ahead.





By continuing your partnership with Instron, you'll take advantage of a new system that empowers your organization to run the same tests, using the same methods, and see the same results.

#### As you evolve alongside Instron, you'll be able to:



#### **Avoid migration roadblocks**

With the same interface and workflows between platforms, you'll give operators the experience they expect while increasing confidence in your test results. Your new data will correlate with your old data, eliminating the potential for variability. And by staying with the people who have supported you for years, you'll increase peace of mind and avoid the need to evaluate, onboard, and educate a new vendor.



#### Extend your testing infrastructure for years to come

With the option to migrate on your terms—purchase a new system, retrofit your existing frame, or upgrade the software—you'll strip risk out of the transition. You'll take advantage of a design that emphasizes longevity, extending the useful life of your equipment while easing future enhancements. And you'll be able to transfer your existing accessories and components without modification, resulting in a fast, cost-efficient migration.



#### Adapt your testing to whatever needs lie in the future

With help from a collection of standard safety features, you'll reduce the chance of operator injury and the related expenses. You'll give operators an advanced, touch-designed interface that increases the speed, accuracy, and traceability of the tests they run. And by pairing remote diagnostic software with systems designed for serviceability, you'll increase first-time repair rates and blunt the impact of downtime on your business.

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### Eager to learn more?

Please <u>contact us</u> to get started.

